

Introduction.

Background

FFR Konica Minolta was established in 1996 as the partnership of three ex-Springbok rugby players. Ruben Kruger, FA Meiring and Jacques Olivier started the business, with Frikkie Bosman joining them shortly after. Nosipho Sabela joined the team in 2017 and is also a director at FFR. By combining their various ideas and goals, their vision was to create a company with a definite competitive edge in a crowded marketplace, ensuring that the products, service and support offered to their clients would be of the highest standard.

By working with their clients to meet their needs, FFR Konica Minolta strive to

build lasting relationships. As authorised dealers of the award winning range of Konica Minolta bizhub digital multifunctional devices, they know that the best products make the best business sense. Furthermore, FFR Konica Minolta is part of the Konica Minolta South African family. This translates into total peace of mind for their customers as they are supported by a nationwide network of expertise.

Although FFR Konica Minolta can count several large businesses as part of their client base, they still go out of their way to help the small business. They understand the value of entrepreneurship and the potential growth that can be unlocked through supporting the small businessman and his goals.



2017 Dealer of the Year % over target

FFR Konica Minolta is a Level 4 BBE Company

Our Products.

What we offer

We specialise in full digital colour copiers both low and high volumes. Digital mono copiers both low and high volumes.

OFFICE PRODUCTS	PRESS PRODUCTS	SOFTWARE PRODUCTS
Digital colour multifunctional devices	Digital colour Press	OnBase
Digital B/W multifunctional devices	Digital lable Press	Document Navigator
<i>Contact us for more information on all our products.</i>	Digital B/W Press	dokoni FIND
		YSoft SafeQ
		bizhub SECURE
		bEST GUARD
		EveryonePrint
		asset360

Professional Services.

FFR Konica Minolta Professional

In the radical move from mere automation to IT intelligence, FFR Konica Minolta stands at the forefront of business' solution providers as the authorised dealers of the much-awarded range of Konica Minolta bizhub digital multifunctional devices, laser printers, fax machines and business solutions.

A nationwide infrastructure & distribution network

Konica Minolta South Africa's head office is based in Johannesburg and its distribution network is supported by 17 branches and 49/50 dealerships.

FFR Konica Minolta Professional Services division offers focused solutions to meet specific and unique business needs. By providing fundamental software support and the allocation and implementation of a variety of software products, this division is able to enhance the performance not only of Konica Minolta devices but independent devices as well - proving its offerings to be unsurpassed. Konica Minolta FFR Professional Services division and its unique business offering of solutions, represents

Directors take support seriously

Every director is available at any time to you, our client, whenever you feel we can improve assist. It can be frustrating when things don't go to plan. We are prepared to come and see you to work out the right solution.

And more.

Support & maintenance services

At FFR Konica Minolta we understands the needs and challenges of our clients and prospects. We strive to differentiate your solutions and products to your specific needs. We partner with you, to drive your business success. This we are able to do through our unwavering dedication to support and maintenance services.

Superlative support

- 100 percent manufacturer-trained technicians
- Good parts availability in every tech's mobile inventory
- 3-hour, onsite response time thanks to zoned technicians
- 1/2 hour callback policy
- Real-time technician dispatch

the ultimate in quality, service, technology, integration and values. The division's employees possess expert knowledge and skills across all of these products and deliver cost-effective world class solutions, making the division a pioneering force in integrated solutions with leading edge products and services. Customers can place service calls online.

Unmatched maintenance

We back every product we sell and solution we suggest with a strong commitment to maintenance, which includes parts, labor, supplies, toners and drums.

- More than R1 million of replacement parts are in stock at all times.
- We maintain a fleet of loan units for customers when we have to remove a machine to our workshop for repairs.
- Using state-of-the-art software, we track usage in key copiers and can suggest ways to lengthen print life

Konica Minolta is the **No.1** office machine supplier based on unit sales for the **past 7 consecutive years** (2011-2017)

SA's **No.1** in office colour machines for **13 consecutive years** (2005-2017)

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