



KONICA MINOLTA

FFR KONICA MINOLTA  
**Company Profile**

Authorised dealer of Konica Minolta South Africa



**“ Sometimes all you need  
is a splash of colour ”**



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# Introduction

## Background

FFR Konica Minolta was established in 1996 as the partnership of three ex-Springbok rugby players. Ruben Kruger, FA Meiring and Jacques Olivier started the business, with Frikkie Bosman joining them shortly after. Nosipho Sabela joined the team in 2017 and is also a director at FFR. By combining their various ideas and goals, their vision was to create a company with a definite competitive edge in a crowded marketplace, ensuring that the products, service and support offered to their clients would be of the highest standard.

By working with their clients to meet their needs, FFR Konica Minolta strive to build lasting relationships. As authorised dealers of the award winning range of Konica Minolta bizhub digital multifunctional devices, they know that the best products make the best business sense. Furthermore, FFR Konica Minolta is part of the Konica Minolta South Africa family. This translates into total peace of mind for their customers as they are supported by a nationwide network of expertise.

Although FFR Konica Minolta can count several large businesses as part of their client base, they still go out of their way to help the small business. They understand the value of entrepreneurship and the potential growth that can be unlocked through supporting the small businessman and his goals.

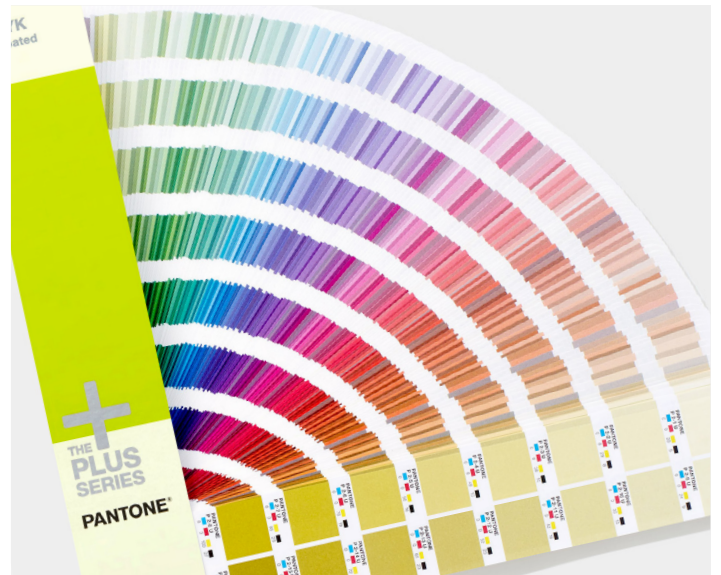
**FFR Konica Minolta  
is a Level 4  
B-BEEE Company**



2017 Dealer of the Year % over target



2018 Dealer of the Year % over target



# Our Products

## What we offer

We specialise in full digital colour copiers both low and high volumes.

Digital mono copiers both low and high volumes.

OFFICE PRODUCTS	PRESS PRODUCTS	SOFTWARE PRODUCTS
<p>Available at different speeds, our flexible multifunctional bizhub systems suit offices of all sizes.</p> <p>Digital colour multifunctional devices bizhub C3110   C3350/3850   C227/C287   C258/C308/C368 C458/C558/C658   C754e</p>	<p>Revolutionary color image quality, ultra-high-speed B&amp;W output, pro-quality inline finishing options to meet any job specs.</p> <p>Digital colour Press bizhub C3100P   bizhub 3301/4000/4700P   AccurioPrint c2060L AccurioPress C2060/C2070   bizhub PRESS C1100</p>	<p>We offer a wide range of software to enhance your solution.</p> <p>OnBase</p>
<p>Digital B/W multifunctional devices M5370LX   bizhub 4050/4750   226   227/287/367   458/558 654e   758/Pro 958</p>	<p>Digital lable Press bizhub PRESS C71cf</p>	<p>Document Navigator</p>
	<p>Digital B/W Press bizhub PRO 1100   bizhub PRESS B1052/B1250</p>	<p>dokoni FIND</p>
		<p>YSoft SafeQ</p>
		<p>bizhub SECURE</p>
		<p>bEST GUARD</p>
	<p>EveryonePrint</p>	
	<p>asset360</p>	

# Professional Services

## *FFR Konica Minolta Professional*

*In the radical move from mere automation to IT intelligence, FFR Konica Minolta stands at the forefront of business' solution providers as the authorised dealers of the much-awarded range of Konica Minolta bizhub digital multifunctional devices, laser printers, fax machines and business solutions.*



## *A nationwide infrastructure & distribution network*

Konica Minolta South Africa's head office is based in Johannesburg and its distribution network is supported by 70 service branches and dealers across South Africa.

FFR Konica Minolta Professional Services division offers focused solutions to meet specific and unique business needs. By providing fundamental software support and the allocation and implementation of a variety of software products, this division is able to enhance the performance not only of Konica Minolta devices but independent devices as well - proving its offerings to be unsurpassed. FFR Konica Minolta Professional Services division and its unique business offering of solutions, represents the ultimate in quality, service, technology, integration and values. The division's employees possess expert knowledge and skills across all of these products and deliver cost-effective world class solutions, making the division a pioneering force in integrated solutions with leading edge products and services. Customers can place service calls online.

## *Directors take support seriously*

At any time our directors are available for you, our client. Whatever you need, we are here to assist you.

It can be frustrating when things don't go to plan. We are prepared to come and see you to work out the right solution.

# And more

## *Support & maintenance services*

*At FFR Konica Minolta we understand the needs and challenges of our clients and prospects. We strive to differentiate your solutions and products to your specific needs. We partner with you, to drive your business success. This we are able to do through our unwavering dedication to support and maintenance services.*

## *Unmatched maintenance*

We back every product we sell and solution we suggest with a strong commitment to maintenance, which includes parts, labor, supplies, toners and drums.

- More than R1 million of replacement parts are in stock at all times.
- We maintain a fleet of loan units for customers when we have to remove a machine to our workshop for repairs.
- Using state-of-the-art software, we track usage in key copiers and can suggest ways to lengthen print life

## *Superlative support*

- 100 percent manufacturer-trained technicians
- Good parts availability in every tech's mobile inventory
- 3-hour, onsite response time thanks to zoned technicians
- 1/2 hour callback policy
- Real-time technician dispatch

Konica Minolta is the **No.1** office machine supplier based on unit sales for the **past 7 consecutive years** (2011-2017)

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[www.ffrkm.co.za](http://www.ffrkm.co.za).

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